

ACUITY 24

Sage Business Partner

E-Book

WHY GROWING
SAGE 50 CUSTOMERS
CHOOSE SAGE INTACCT



Tracking performance with dashboards & multi-company reporting

Effective key performance indicators (KPIs) are vital signals that help indicate if your business is functioning according to plan and on track for growth. Leaders are leveraging KPIs to spot trends, compare to benchmarks, drill down into the source data, and make faster decisions.

For organizations with multiple locations or companies, things like decentralized payables, intercompany billing, different tax regulations, and multiple currencies create increased complexities. Those companies may want to easily see combined data from different entities or only view metrics within a single entity.

With Sage Intacct financial reports, you have the agility and flexibility to quickly slice and dice the details that matter and get them to key stakeholders in real time.

And when you have new questions, you'll have the ability to analyse operational and financial data together with custom reports, dashboards, or visualisations.

Finding savings and efficiencies

Today's accounting and finance leaders are expected to not only keep track of past transactions but also provide a vision for how to move forward.

They are making concerted efforts to use their resources as efficiently as possible. Streamlining and optimizing finance processes is one of the most important investments a business can make to help ensure long-term sustainability.

By automating repetitive tasks such as purchase ordering workflows, vendor payments, and bank reconciliations, you can begin to spend your time on the work that matters and help the organization meet its broader goals.

Sage Intacct helps finance teams focus on strategic initiatives and drive growth.

Certus Energy Solutions gains granular insight into department and location performance.

"Our locations and departments are the lifeblood of our business, and we use Sage Intacct's dimensions to dissect our P&L 32 different ways—such as by different types of rental equipment or inspection services. We can slice and dice every little expense or revenue item to specific areas and run low-level detailed income statements or roll it all up to get an overall view into our key performance indicators."

- Eric Williamson CFO, Certus Energy Solutions

Dapple frees up management time to focus on rapid scale

"Agility and insight are essential for a small, rapidly-growing company like Dapple. Sage Intacct has made a huge impact on both, by reducing the time we spend on finance housekeeping and freeing us up to focus on things that are actually growing the business."

- Jeremy Pertman CEO, Dapple

Dapple is a leading innovator and producer of non-toxic, hypoallergenic, and plant-based cleaning products for families with young children

Moving to automation and improving financial visibility

Business conditions can change quickly. Leading companies are ready to adapt and adjust with modern automation technology, while others struggle with paper-based manual procedures and data that is not presented in real time.

Sage Intacct core financials automate your most important processes, reduce your reliance on error-prone spreadsheets, and give you greater visibility into your real-time business performance.

Companies improving financial visibility with paperless automation:

“Now [with Sage Intacct] we can see revenue and expenses for every vehicle. Through that, we’re able to make decisions based not just on location or department but on vehicles. In the transportation industry, that’s really your bread and butter.” - Maggie Rogness CFO, Quicksilver Express Courier

“By showing volume-related operational data on gas production during pre-determined phases alongside the associated revenue, Sage Intacct makes it easy to determine which revenue is linked to a particular production month as opposed to the month when the accounting occurred. Additionally, in just one report, we can look at our produced volumes alongside monthly pricing references to get a clear picture of why our revenue is up or down.” - Sandra Fendley Chief Accounting Officer, Vaquero Midstream



Improving work-life balance

Most financial leaders have a habit of working long hours—particularly with a steady flow of deadlines throughout the year. When so many days are consumed by tedious, manual tasks, there is a shortage of time, disrupting the harmony between work and personal life.

Believe it or not, you can balance both sides.

Sage Intacct enables teams to work from any location, complete routine tasks more quickly, reduce stress and enjoy more time relaxing with family and friends.

Companies improving work-life balance:

“I’ve been freed up to spend more time with my family and volunteer now that I know I can get my work done quickly and accurately in Sage Intacct.” - Adam Herman Treasurer, Peoples Services

“Once we went to Sage Intacct, I actually took a two-week vacation for the first time in 10 to 12 years. I left the country, but thankfully we had Sage Intacct, so I was able to log in and submit payroll and look at financials while sitting on the beach having coffee.” - Sofia Shafiq Controller, Red and White Fleet



Why Acuity24?

At Acuity24 we specialise in helping businesses to overcome their accounting and business challenges through the recommendation and implementation of Sage software. Our strategic relationship with Sage strengthens our status as a preferred partner to work with customers both in the UK and globally.

As a business our aim is to provide the best experience of Sage software that our customers could possibly imagine and add value throughout our relationship. We work closely with all our customers to fully understand their business needs and recommend the most suitable solutions to match.

We have worked with Sage for more than 25 years and our team is highly knowledgeable in everything Sage, and how it supports industry. Acuity24 is the only UK partner to offer fixed priced implementations as standard, resulting in a quicker return to value for all our customers.

We specialise in implementing Sage business solutions - Sage Intacct and Sage X3 - no matter the size of business. In addition, we only work with additional solution vendors that compliment Sage and deliver true business value.

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