**Product Brochure** 

## Sage Intacct

Industry-leading cloud finance software built for growing businesses





# Table of Contents

A powerful foundation built for success	Page 3
Oursolution	Page S
Corefinancials	Page 6
Dashboards and reporting	Page 7
Billing	Page 8
Platform	Page
Advanced functionality	Page 1



3	Industry overviews	Page
5	Why choose Sage Intacct?	Page
6	Our customer achievements	Page
7	An award-winning ERP solution	Page
8	Best-of-breed finance meets modular and scalable HR	Page
9	Extend the power of Sage Intacct with Sage Marketplace	Page
10		

### e 11 e 13 e 14 e 15 e 16

17

# **A powerful** foundation built for success



#### A best-in-class provider

Designed to accelerate your success—our cloud financial management platform delivers deep accounting capabilities across multiple industries and:

- Reduces time to close by up to 79%.
- Sees real-time reporting across hundreds of consolidated entities.
- Puts finance leaders in a position to drive more growth.



# and tomorrow

With four major releases annually with an average of 50 new features per release for our customers, innovation is in our DNA, and industry analysts have named Sage Intacct as a "visionary" and a "leader".



#### Innovative features for today

The modular, true cloud financial management platform of Sage Intacct meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

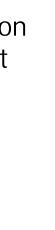


#### True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Sage Intacct handles 100m application requests per day, 1b API calls per month, and 50b+ financial records.

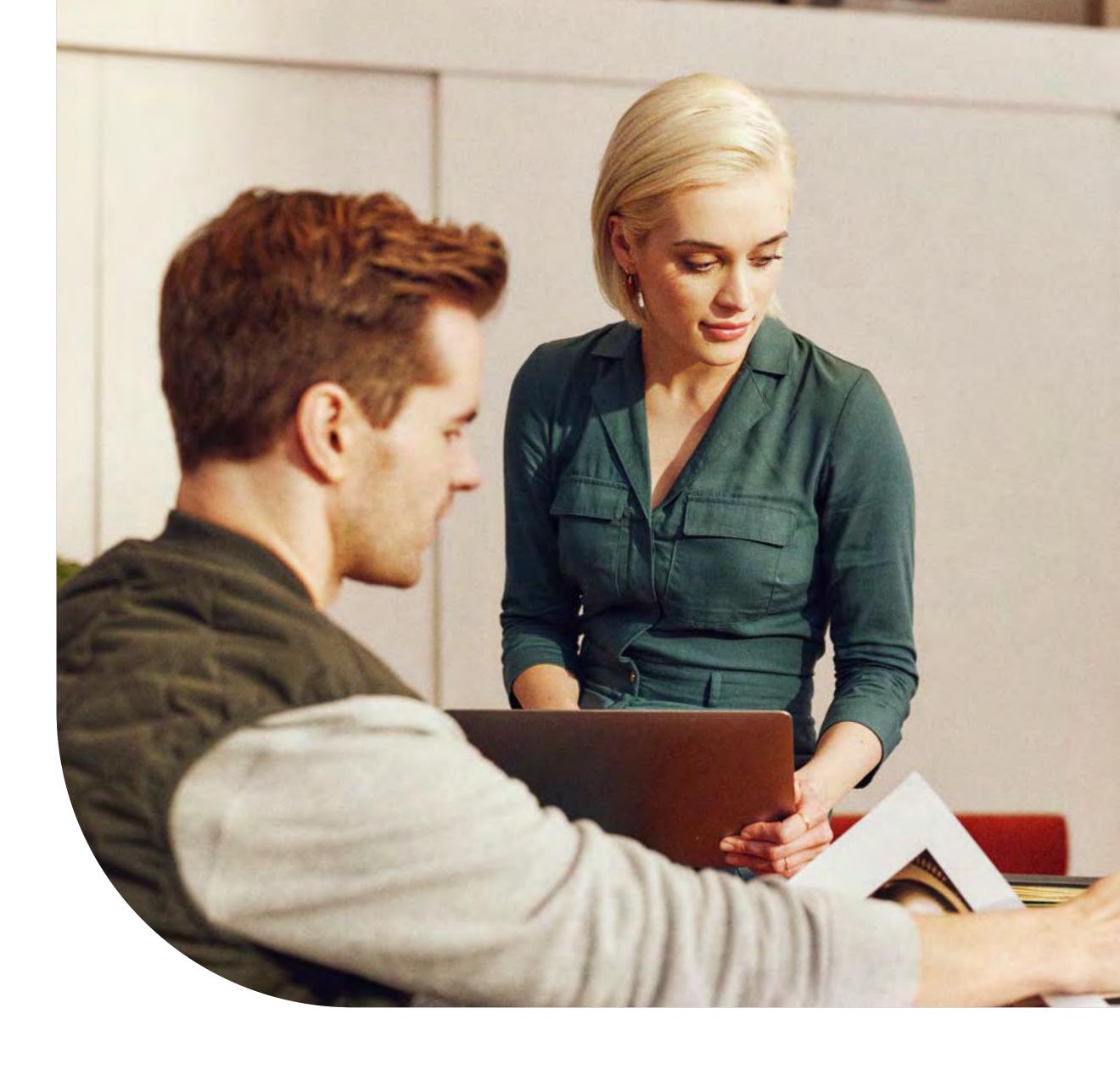
Your entire organisation can leverage intuitive systems that your global teams can learn and navigate with ease.





### "Sage Intacct customers achieve an average 250% **ROI and payback** in less than 6 months"





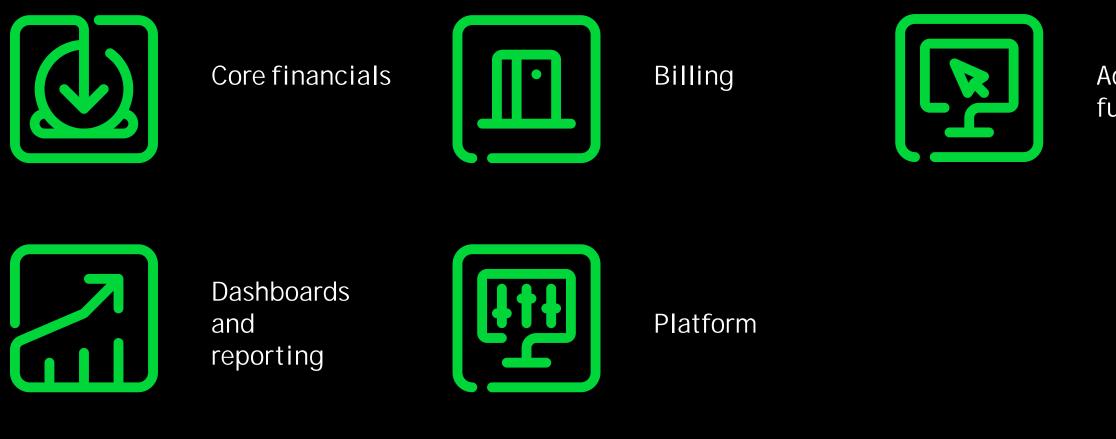
# Oursolution

#### Sage Intacct at a glance

#### Built for finance, by finance

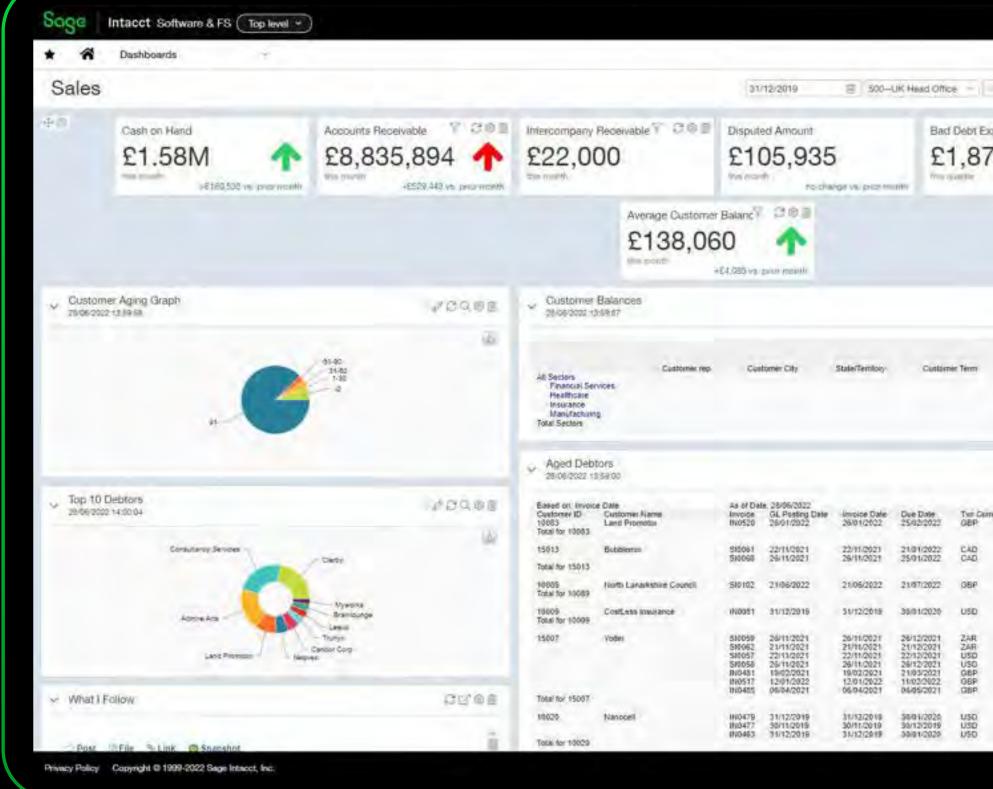
As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions like Salesforce, Expensify, Kimble and many more. With easy connection and integrations with other solutions, Sage Intacct can fit to your exact industry and business needs.

#### Key features of Sage Intacct





Advanced functionality



-			-
xpense 72	-642 va pro	<b>^</b>	£
	Accos	31/1	sie, filet fo Date 2/2019 Actual 942 07
0.000		519 3.214 1.500	786.35
пенсу	Tam seriound 1.800.00	Days ages	0.0

 1.800.00	153	0.0
2 700 00 2 700 00	218 214	00
13 680 00	7	0.0
88,600.00	910	0.0
2,400,00 2,400,00 1,600,00 2,160,00 1,920,00 2,160,00 60,000,00	214 219 218 214 494 187 448	
29.270.64 36.521.00 150.000.00	910 941 910	00

# **Core financials**

#### Automate complex processes and multi-dimensional data analysis

Slash your close time by 50% and accelerate your finance team's productivity. With accounts payable software by Sage Intacct, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

#### Accounts payable

Streamline workflows across the AP cycle with speed and efficiency.

#### Accounts receivable

Automate invoicing and collections process to accelerate your cash cycle.

#### Cash management

Track multiple accounts with real-time visibility and easy reconciliations.

#### **General ledger**

Multiple entities, currencies, and geographies that can be consolidated in minutes.

#### Order management

Automate complex, high-volume quote-tocash cycles and improve profitability.

#### Purchasing

Achieve speed, accuracy, and visibility with structured transactions and approvals.



#### Soge Intacct Software & FS Top level + Dashboards \* Role-Based - CFO Global Company Performance 25/06/2022 11:09:05 24 000 00 63,200,000 62,400,000 81,000,000 \$405.00 10/08/2018 Cost of Susscriptions Recence Revenue IP Net Intone (Ltas) Total Flevenue Direct Labor Costs Revenue - Service Chargeabilit £1,174,237 1 £85,000 £30,600 71% Wint invited H \$5,275 of budget +25.29% va. psor moth -6 25% va. prior month 13 Vill price months Project Revenue by Item Direct and Indirect Labour Trend #2QBE JOQOR 28/06/2022 11:08:07 28/06/2022 11:09 1 31070018 640,000 - Professional Services Project Fee E16.000 Bilapie Expenses Bubcontractor Expanse 3109/2012 Direct Labor £114.000 £150.000 £190.000 636.000 476.000 G&A Expense EBITDA EBITDA Margin Salary and Wages Expense 38.08% £163,425 £360,644 £447 +E156,110 vs. budget E92 660 vs. 3 months price -54.30 vs. 3 months prior +1.297.52% of budget EBITDA Trend **GSA** Waterfall 20Q08 VCQGE 26/06/2022 11:09:08 28/06/2022 11:09:1 E1.100.000 Privacy Policy Copyright @ 1999-2022 Sage Interct, Inc.



# Dashboards and reporting

Intuitive dashboards that give fast, rich financial and operational performance

Save 40+ hours monthly on financial reporting and cut time spent checking data accuracy by 75%. With financial reports from Sage Intacct, you get the agility and flexibility to quickly slice and dice the details that matter to all key stakeholders—investors, executives, sales, finance, and other departments. Reach peak performance with fast answers for confident decision-making.

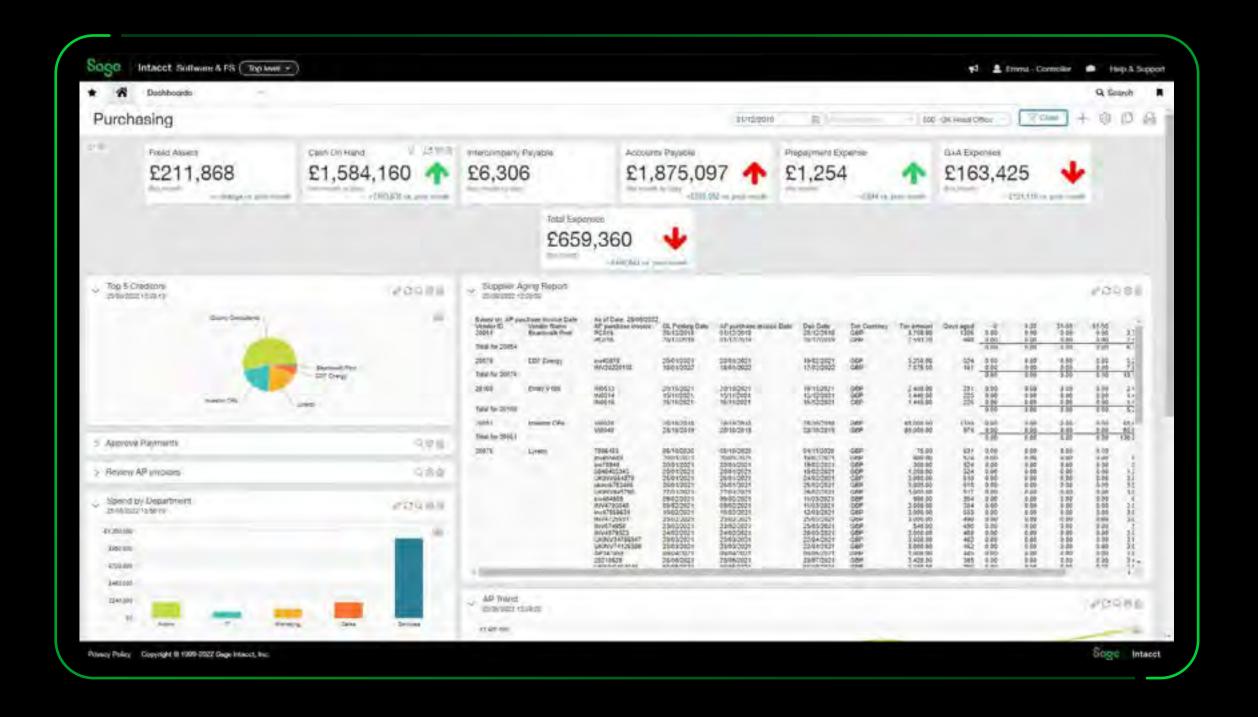
#### Data into insight

The innovative general ledger includes eight dimensions to capture the business context of your transactions, operational measures, and budgets. That means you can quickly access or create reports that analyse real-time business performance by business drivers—without managing a complex chart of accounts.

#### **Rich financial reports**

With Sage Intacct, financial reporting and analysis options are almost limitless. From comparing operational statistics with financial metrics, checking summary roll-up figures for multiple entities—even if it's only mid-month, drilling down to source transactions for granular transparency instantly, to flagging trends and spotting exceptions with powerful report visualisations.

### Sage ACUITY24



#### Improve business agility

With all your financial and operational data in one place, the best-in-class multidimensional visibility from Sage Intacct lets you slash time spent checking your financial data accuracy, so you can start making impactful strategic decisions.

#### **Dive deeper**

The interactive custom report writer from Sage Intacct lets you easily create real-time reports that tackle your toughest reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.



# Billing

#### Smart solutions to automate complex revenue and billing processes

When it comes to subscriptions, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts—managing revenue complexities the intelligent, automated, and faster way. We provide automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

#### Contract and subscription billing

Streamline workflows across the Order to Cash cycle with speed and efficiency.

Project costing and billing Bid smarter and bill faster with less revenue leakage.

#### **Revenue recognition**

Automate complex revenue accounting, configure expense amortisation and more.





SAGE INTACCT

	-		
	44	En En	una - c
z][1			
Company 25/06/2022	Perfor	mance	
20 000.000 24 000.000 22 400.000 22 400.000 21.200.000 20 70120		21802010	No.
(real	014	New Rev	
Revenue 25/05/2022			
£4,000,000 £3,200,000			
£2.400.000 £1.600.000 £500.000	_		
1300,000	31/03/201	19 30	06/0010
		1h April	inn Suber Ional Mod Ional Bhut
Cash Bak		Aonthiy	
£33.000.000			
\$29,400,000	-		
000,008,913			
613.205,000			
65.600.000			
60 Month 1 30109	to Date 2019	Atonth To B1110.0	

# Platform

Built-in tools to help business grow

Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business—Sage Intacct Platform Services is your ticket to making user expectations a reality.

**Platform services** Create solutions precisely tuned to individual business needs.

Web-services **API** Easily integrate with other best-in-class solutions.

Salesforce integration Connect finance and sales—fuel growth and accelerate revenue.





	PI	•	Emm	ia - C
	-	-		-
- 11			3	L
Company	Perfor	manc		
28/08/2022 1				
88.000.000				
£4.800.000 £1.800.000				
\$2,400,000				
61.200.000				
10 10120	810	a+kiaiq	242	3010
1.2			Revenu	
			Nevers	
		-	Cast-1	6.he
Revenue t				
£4,000.000				
\$3,200,000				
82,400,000			-	-
£1.800,000		2	120	
600,000 E3				
	\$1/03/20	19	33/06	2019
			Patient	
			antione	
		1	Lieboon	al Billion
Cash Bala		Month	uy	
£33.000.000				
126,400,000			-	
619.800.000				
613.205,000				
£5.600.000				
60 Month 1 30109	to Date 2019		en To Di 110.201	

# Advanced functionality

Flexible additional modules for total financial management

You're always ready for what's next with additional modules.

#### **Fixed** assets

Fixed assets and core accounting creates an automated asset management system.

#### Inventory management

Track, value, and manage stock while maintaining accuracy at every step.

#### Multi-entity and global consolidations

Easily manage complex financials for multiple locations and entities.

#### Project accounting

Manage costs and revenue, keep projects on time, and maintain profitability.

#### **Revenue recognition**

Account for multiple revenue types—from subscriptions, to licenses, to services.

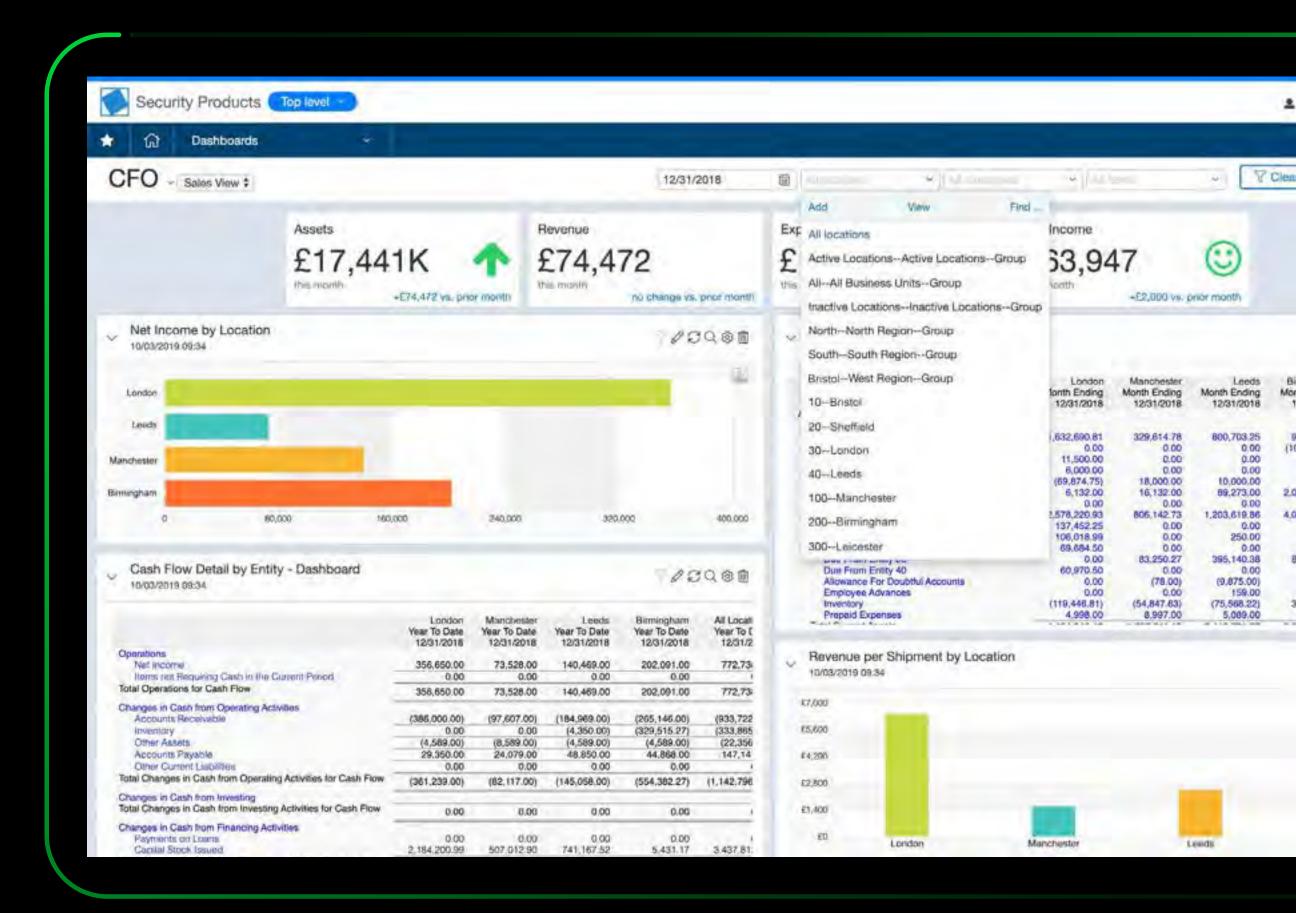
#### Spend management

Take care of company purchasing vs budgets and never exceed spending caps.

#### Time and expense management

Keep your team focussed on client goals, not administrative tasks.







# Industry overviews

No matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.



#### **Financial** services

Integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely, actionable reports for your board.

"Sage Intacct frees me up to be a better partner to the C-suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me."

-Barbra Harris, CFO, Pathway Lending



Hospitality Focus on your guests with automated financial processes, gain more insight into your hospitality business, and make decisions that'll boost profitability.

"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. The fact that we've added 7 new entities each with their own budgeting and financial planning requirements—without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities."

-Tamara Crawford, CFO, Tetherow





#### Software-as-a-Service (SaaS)

Automate even the most complicated financial processes, adapt new changes faster, and deliver flexible reporting in your rapidly growing business.

"Sage Intacct is definitely improving our subscription billing accuracy and timeliness based on complex contracts and unique pricing models, and we have much better forecasting and analytics. We're on track to cut our time to invoice in half."

-Sandy Burns, Vice President of Finance, CloudCheckr





# Industry overviews



#### **Business services**

With a large amount of diverse financial tasks, the need to constantly adapt to customers and the market—having Sage Intacct in your corner helps with the volume, variety, and change.

"Sage Intacct helps us quickly process thousands of transactions every month so we can keep up with the company's growth while minimising the need for additional headcount. Plus, our team is now motivated to further automate processes, build new customer reports, and more, because we have the bandwidth and confidence to do so."

-Sabry Mohideen, CFO, Marathon Ventures



With unique challenges like programme and project management, fund balancing, and complex reporting needs, Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility—and less reliance on error-prone spreadsheets.

"It used to take me 16 hours every quarter to do our partial exemption VAT return; using Intacct, it now only takes me 8 hours once a quarter. It has halved the time."

-Karyn Hood, Management accountant and company secretary, East Malling Trust



#### Non-profits



#### Healthcare

While striving to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothlyespecially across multiple locations.

"Sage Intacct reporting is extremely time saving-there's almost no manual data entry anymore. We're freed up from day-to-day accounting to drill into our finances and get a better picture of what's going on in the company."

-Anthony Scaltreto, Manager financial analytics, Walden Behavioral Care





# Why choose Sage Intacct?

The financial management solution of choice



150 hours quick implementation



1 million application requests per day



1 billion API calls per month



+70% reducing time to close



100 entities consolidated in seconds



50 billion+ financial records







#### Better together

Sage have partnered with industryleading companies to give you the best possible financial management solution.



### Our customer achievements





# <6 months payback</pre>



Sage ACUITY24



Sage Intacct has had the highest satisfaction, product direction and NPS scores compared to other cloud accounting peers since 2015.

#### 98/100

Satisfaction rating on G2 Crowd, higher than any other ERP vendor

#### 2000+

Independent and verified reviews

#### **Top-rated**

Top-rated Enterprise Resource Planning solution in 2021 by TrustRadius

# An award-winning ERP solution



Visionary by Gartner Cloud Financial Management



#1 by G2 Customer Satisfaction

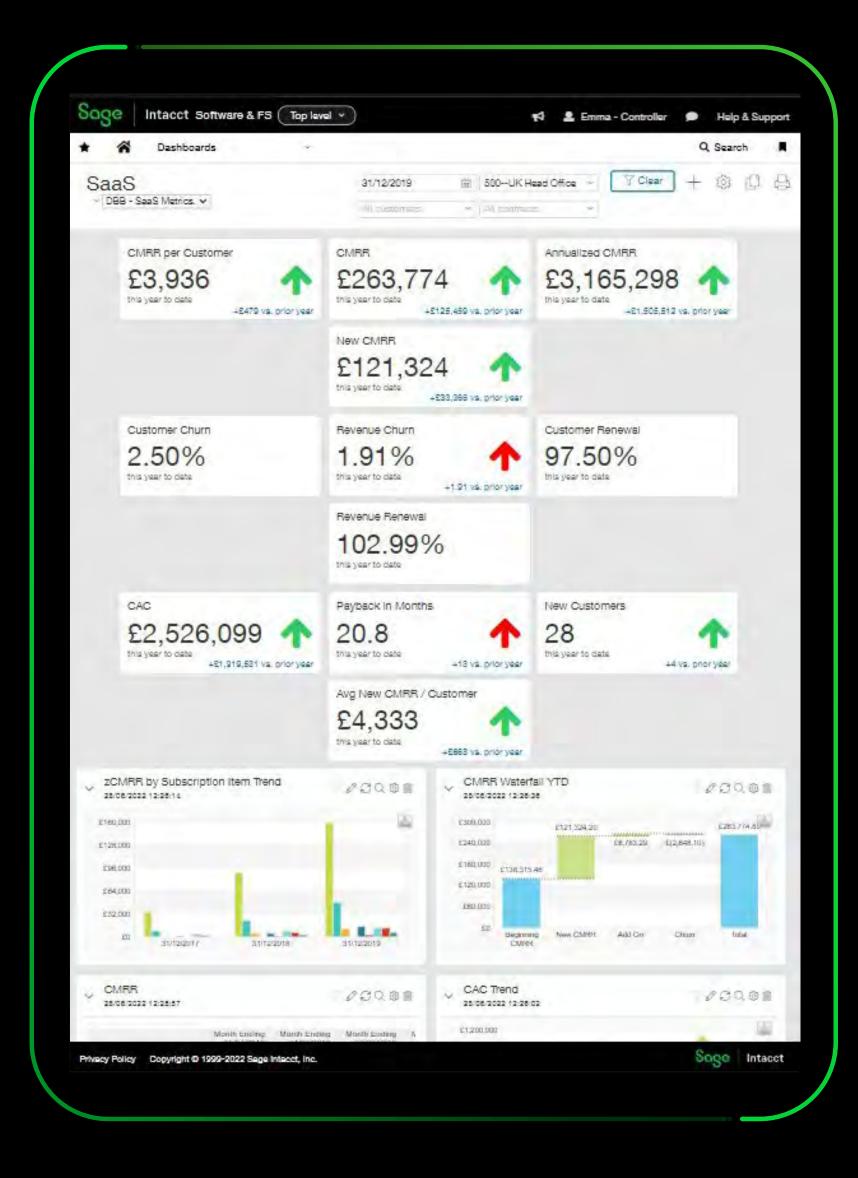


#### #1 ERP solution by Trust Radius



Platinum ISV to Salesforce





## **Best-of-breed** finance meets modular and scalable HR

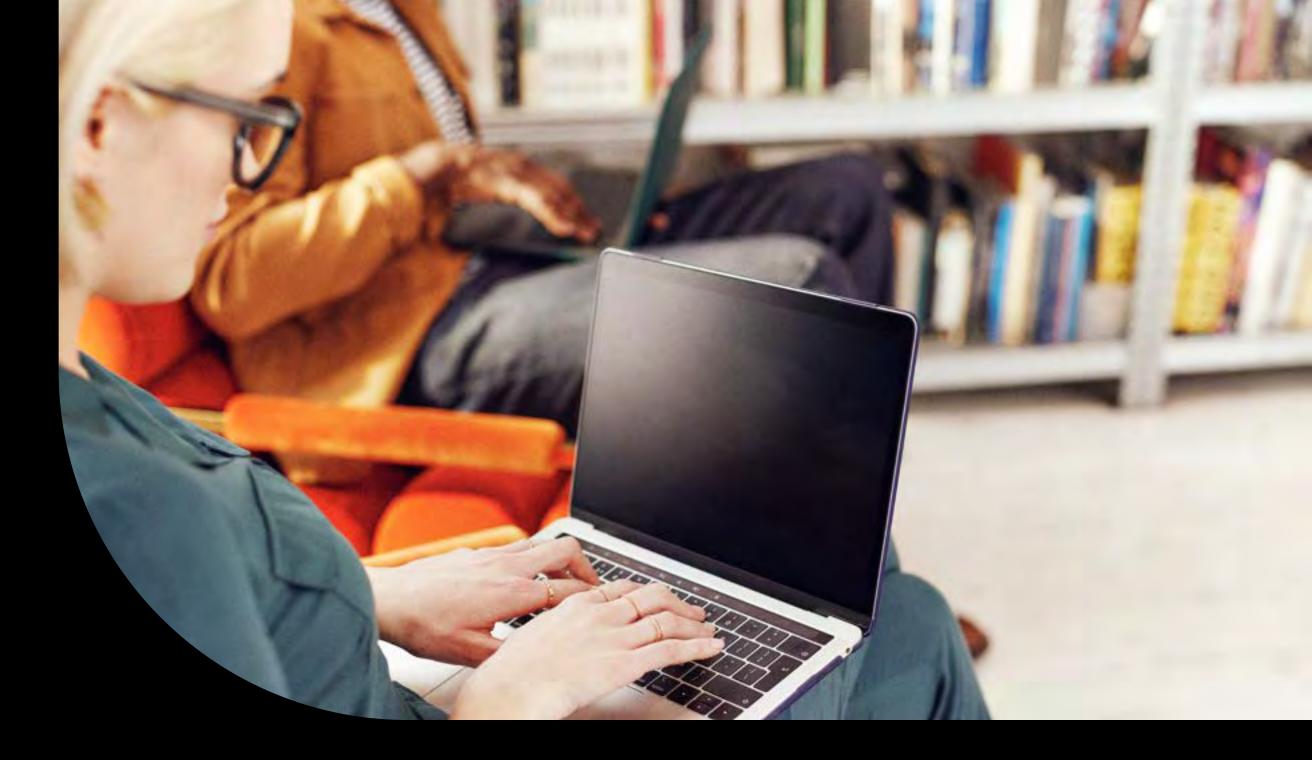
Nurture talent, encourage collaboration, engage your workforce, and take care of all your HR and People needs with one of our HR solutions.

#### Sage HR

Help your team perform their best with Sage HR—an intuitive, adaptable, and modular solution built for SMEs.

It automates your people processes, freeing up HR's time to focus on core business activities and delivering better employee experiences.





#### Sage People

Embrace new ways of working with Sage People. Built on Salesforce, it gives mid-sized, multinational organisations a comprehensive, forward-looking solution to transform the entire workforce experience, improve productivity and empower leaders and HR teams to focus on growing their people and business.

#### **Discover more**



# Extend the power of Sage Intacct with Sage Marketplace

Expand Sage Intacct to more areas of your business with Sage Intacct Marketplace. It offers a variety of the most innovative cloud solutions—all built to be best-in-class and integrate with Sage Intacct from day one.

#### Something for everyone

If someone in your business needs it, you'll probably find it in the Sage Intacct Marketplace. It's Simply search for solutions by industry, business need, or keyword. Find your favourites, easier than ever to manage your subscriptions, point of sale, payroll, projects, and so much more and request more information. as Sage Intacct integration helps your data automatically flow into your financials—giving you a Find out more single place to get your full financial picture.

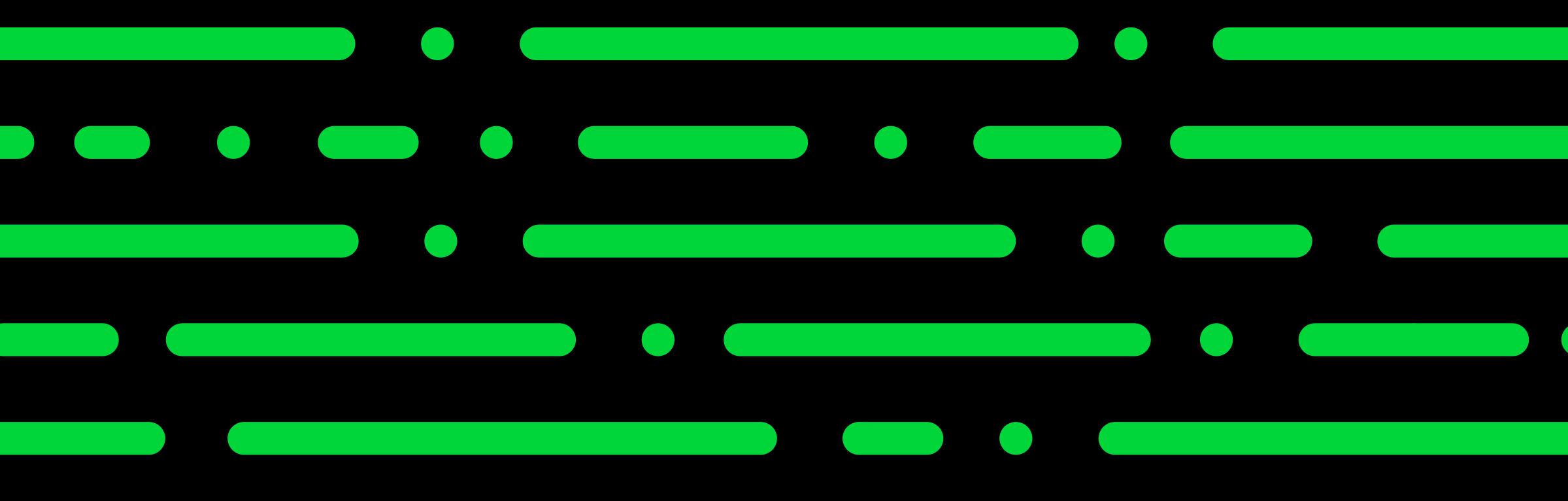
#### Future-proof your business

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you keep your freedom. Just visit the Sage Intacct Marketplace whenever you need to extend your Sage Intacct ecosystem.





#### Let's go shopping



# Soge ACUITY24



© 2022 The Sage Group plc or its licensors. Sage, Sage logos, Sage product and service names mentioned herein are the trademarks of The Sage Group plc or its licensors. All other trademarks are the property of their respective owners. WF 1764443.



