

Need to Upgrade from Xero?

WHY SAGE INTACCT
IS THE LOGICAL
NEXT STEP

Sage Business Partner

ACUITY 24

Introduction

Opening this guide suggests you're evaluating your financial management solution options or considering upgrading from Xero.

We know that transitioning from one accounting software to another isn't a decision you make often, or one you rush into, but with proper planning and execution, upgrading can be a smooth and successful process that delivers multiple benefits for your business.

This guide is designed to explore how migrating from Xero to Sage Intacct is a logical next step.

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Why Upgrade from Xero?

A popular cloud accounting software, Xero suits smaller businesses and self-employed workers, allowing them to manage their core accounting needs. But when it comes to more complex accounting tasks and automation, Xero lacks the customisation and configuration options needed to support a growing business.

While there are some useful Xero add-ons, such as payroll and expenses, if the business requires multi-entity management or has complex billing requirements for example, moving to a more feature-rich comprehensive solution like best-in-class Sage Intacct will simplify the more complex accounting processes.

Why Choose Sage Intacct?

Rated number one accounting software for customer satisfaction by G2, true cloud accounting software, Sage Intacct is a powerful, intuitive solution with advanced functionality and features.

Highly customisable, Sage Intacct's extensive range of modules allows users to configure the perfect accounting solution to handle all their core and specific tasks while improving efficiency, enhancing scalability and boosting profitable growth.

Intacct's robust and powerful cloud-based infrastructure is easy to use, providing a comprehensive view of all financial data via any internet-connected device.

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Benefits users of Xero experience after upgrading to Sage Intacct include:

- Closing the books up to 80% faster, through automated revenue recognition and on-demand reporting.
- Having a single source of financial truth across the organisation – no more disparate systems and endless spreadsheets.
- Advanced automation of time-consuming and complex tasks like revenue recognition, time and expense management, project-accounting and more.
- More informed data-driven decision-making through Sage Intacct's robust reporting and analytical tools, helping them improve forecasting, satisfy stakeholders and stay audit-ready.
- Integration with Salesforce and other business systems with open API connectivity, providing a seamless workflow and collaboration across the organisation.

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The below comparison table shows some of the differences between the two systems:

	Xero	Sage Intacct
Scalability	Limitations in scalability due to a lack of automation, insufficient reporting, inconsistent customer support and a lack of integration with other systems.	Improves scalability with through process automation, robust reporting, open API connectivity for superior third party integration and dedicated customer support.
Closing the Books	Time consuming process due to manual processes and limited reporting capabilities. Increased potential for errors and difficulty preparing efficient and accurate financial statements.	Month end close completed up to 80% faster through automation. On-demand any time reporting enables users to move towards a “continuous close”.
Multi-Entity Management	Limitations in multi-entity consolidations and entity level reporting. Difficult to manage inter-company transactions.	Single system to manage all entities in an organisation. Manages complex multi-entity consolidations with multi-currency requirements.

Reporting

Xero

Multiple systems and spreadsheets needed for complete reporting. Lack of consolidated reporting.

Sage Intacct

Advanced user-friendly, real-time reporting on-demand. In-built templates and permission based access to configurable reporting.

System Integration

Limited integration between business systems. Challenges with data syncing and potential for data errors or duplication when transferring between systems

Open API connectivity offering superior flexibility. Integrates with Salesforce and other industry leading business systems. More time to reallocate to strategic tasks.

Customer Support

Know inconsistencies in customer support including slow response times and limited availability of live support to resolve queries or issues.

Single system to manage all entities in an organisation. Manages complex multi-entity consolidations with multi-currency requirements.

The Intacct Impact

Migrating from Xero to Sage Intacct has delivered exceptional results for customers, who have experienced benefits including:



Scaling their businesses, easily incorporating new entities into the company and simplifying multi-entity management.



Making faster, more informed decisions using real-time insights available on demand.



Saving hours of time on closing the books (up to 80% faster) and reporting through automation and real-time access to customisable reporting.

Why Choose Acuity24?



Fixed Price Services



Global Experience



Unlimited Service Options



Flexible Payment Options

VISIT OUR SAGE INTACCT
SUPPORT PAGE

marketing@acuity24.com

www.acuity24.com

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