

ACUITY 24

Sage Business Partner

E-Book

WHY GROWING BUSINESSES CHOOSE SAGE INTACCT



Tracking KPIs with dashboards & multi-entity reporting

Effective key performance indicators (KPIs) are vital signals that help indicate if your business is functioning according to plan and on track for growth. Leaders are leveraging KPIs to spot trends, compare to benchmarks, drill down into the source data, and make faster decisions.

For organisations with multiple locations or entities, things like decentralised payables, intercompany billing, different tax regulations, and multiple currencies create increased complexities. Those companies may want to easily see combined data from different entities or only view metrics within a single entity.

With Sage Intacct financial reports, you have the agility and flexibility to quickly slice and dice the details that matter and get them to key stakeholders in real time.

And when you have new questions, you'll have the ability to analyse operational and financial data together with custom reports, dashboards, or visualisations.

Regenesis boosts revenue and project profitability through key insights.

"Sage Intacct allows us to put the right data in the right people's hands and dimensional reporting has been a game changer. We're able to look forward and pull-out meaningful cost and revenue information by region, district, department, or even employee. By identifying regions where sales were a little light, we were able to add staff in the right places and increase our revenue by 250%."

- Andrew Stajduhar, Regenesis' Director of finance and IT, Regenesis

Finding savings and efficiencies

Today's accounting and finance leaders are expected to not only keep track of past transactions but also provide a vision for how to move forward.

They are making concerted efforts to use their resources as efficiently as possible. Streamlining and optimizing finance processes is one of the most important investments a business can make to help ensure long-term sustainability.

By automating repetitive tasks such as purchase ordering workflows, vendor payments, and bank reconciliations, you can begin to spend your time on the work that matters and help the organization meet its broader goals.

Sage Intacct helps finance teams focus on strategic initiatives and drive growth.

Woodfin Heating Inc. increases team efficiency via automated processes.

"Thanks to Sage Intacct's powerful workflows, we're 60% more productive overall, and as a result, we've been able to shift 25% of the energy we spent on bookkeeping and data entry into more strategic projects, like supporting the business with analytics or adopting new accounting best practices."

- Jennifer Loving, CFO, Woodfin Heating, Inc

Outgrowing small business accounting

Many small and medium-sized businesses utilise small business accounting solutions such as Sage 50, QuickBooks or Xero in their early days. However, virtually every growing organisation soon realises the software's limitations and compromises.

From inflexible processes, data accessibility issues, inadequate security, and primitive reporting, your old accounting software can hamstring your company because it simply isn't designed to scale and provide the professional financial management capabilities you expect.

Fortunately, Sage Intacct cloud-based solution offers a better way, with sophisticated – but still easy to use – functionality such as fast consolidations, multi-entity support, currency conversions, smart revenue recognition, and more.

That's why Sage Intacct is the first and only preferred provider of financial applications when it comes to financial professionals. In fact, Sage Intacct is ranked as the #1 alternative to Sage 50, QuickBooks and Xero and #1 in customer satisfaction by G2.

Purple Wave builds on success with core accounting.

"As we expanded and our transaction volume grew, it slowed down the QuickBooks system a lot. If we tried to download a large file to Excel, it would error out. We had definitely outgrown the system. It was time to shift to a new solution... An upgrade to Sage Intacct solved those problems."

- Lee Briscoe, Controller, Purple Wave

Moving to paperless automation and improving financial visibility

Business conditions can change quickly. Leading companies are ready to adapt and adjust with modern automation technology, while laggards struggle with paper-based manual procedures and data that is not presented in real time.

Sage Intacct core financials automate your most important processes, reduce your reliance on error-prone spreadsheets, and give you greater visibility into your real-time business performance.

Vaquero Midstream gets top-down perspective of production and revenue.

"By showing volume-related operational data on gas production during pre-determined phases alongside the associated revenue, Sage Intacct makes it easy to determine which revenue is linked to a particular production month as opposed to the month when the accounting occurred. Additionally, in just one report, we can look at our produced volumes alongside monthly pricing references to get a clear picture of why our revenue is up or down."

- Sandra Fendley, Chief Accounting Officer, Vaquero Midstream

Improving work-life balance

Most financial leaders have a habit of working long hours—particularly with a steady flow of deadlines throughout the year. When so many days are consumed by tedious, manual tasks, there is a shortage of time, disrupting the harmony between work and personal life.

Believe it or not, you can balance both sides.

Sage Intacct enables teams to work from any location, complete routine tasks more quickly, reduce stress and enjoy more time relaxing with family and friends.

Red and White Fleet selects Sage Intacct and creates opportunity for a getaway.

“Once we went to Sage Intacct from QuickBooks, I actually took a two-week vacation for the first time in 10 to 12 years. I left the country, but thankfully we had Sage Intacct, so I was able to log in and submit payroll and look at financials while sitting on the beach having coffee.”

- Sophia Shafiq, Controller, Red and White Fleet

Why Acuity24?

At Acuity24 we specialise in helping businesses to overcome their accounting and business challenges through the recommendation and implementation of Sage software. Our strategic relationship with Sage strengthens our status as a preferred partner to work with customers both in the UK and globally.

As a business our aim is to provide the best experience of Sage software that our customers could possibly imagine and add value throughout our relationship. We work closely with all our customers to fully understand their business needs and recommend the most suitable solutions to match.

We have worked with Sage for more than 25 years and our team is highly knowledgeable in everything Sage, and how it supports industry. Acuity24 is the only UK partner to offer fixed priced implementations as standard, resulting in a quicker return to value for all our customers.

We specialise in implementing Sage business solutions - Sage Intacct and Sage X3 - no matter the size of business. In addition, we only work with additional solution vendors that compliment Sage and deliver true business value.

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